

# The Compensation Plan

## RETAIL PROFIT & COMMISSIONS

Retail Direct Volume is considered Personal Group Retail Volume (PRGV) not Personal Volume (PV)

DEALER	MANAGER	DIRECTOR
Purchase product from Upline or Company sell product for Retail Profit and Sponsor New Distributors	Accumulate \$3,000 of Personal Group Retail Volume (PGRV) over any period of time. Then activate to Manager status with \$300 of Personal Retail Volume at Dealer price in one calendar month.	Accumulate \$6,000 of Personal Group Retail Volume (PGRV) over any period of time. Then activate to Director status with \$600 of Personal Retail Volume at Manager price in one calendar month.
Purchase product at a <b>20%</b> Discount off of Suggested Retail Price	Purchase product at a <b>30%</b> Discount off of Suggested Retail Price	Purchase product at a <b>40%</b> Discount off of Suggested Retail Price
	Earn a <b>10%</b> Wholesale Profit on all volume generated by downline Dealers	Earn a <b>10%</b> Wholesale Profit on all volume generated by downline Managers
		Earn a <b>20%</b> Wholesale Profit on all volume generated by downline Dealers

## DIRECTOR OVERRIDES

To qualify for the maximum Director Overrides, you must have a Personal Group Retail Volume of \$1,000 plus \$1,500 from the PGRV of your 1st Generation Directors. A distributor who has a minimum of \$100 Personal Retail Volume will receive 10% of qualified Overrides (\$200 PGRV=20%, \$300 PGRV=30%, \$400 PGRV=40%, \$500 PGRV=50%, \$600 PGRV=60% and so on).

1 STAR DIRECTOR	2 STAR DIRECTOR	3 STAR DIRECTOR	4 STAR DIRECTOR	5 STAR DIRECTOR
<b>1</b> First Level Director Required	<b>2</b> First Level Director(s) Required	<b>3</b> First Level Director(s) Required	<b>4</b> First Level Director(s) Required	<b>5</b> First Level Director(s) Required
<b>8%</b>	<b>8%</b>	<b>8%</b>	<b>8%</b>	<b>8%</b>
	<b>7%</b>	<b>7%</b>	<b>7%</b>	<b>7%</b>
		<b>7%</b>	<b>7%</b>	<b>7%</b>
			<b>5%</b>	<b>5%</b>
				<b>5%</b>

## EXECUTIVE OVERRIDES

To qualify for the maximum Executive Overrides, you must have a Personal Group Retail Volume of \$1,000 plus \$1,500 from the PGRV of your 1st Generation Directors. A distributor who has a minimum of \$100 Personal Retail Volume will receive 10% of qualified Overrides (\$200 PGRV=20%, \$300 PGRV=30%, \$400 PGRV=40%, \$500 PGRV=50%, \$600 PGRV=60% and so on).

AREA EXECUTIVE	REGIONAL EXECUTIVE	NATIONAL EXECUTIVE	INTERNATIONAL EXECUTIVE
<b>5</b> First Level Director(s) Required	<b>5</b> First Level Director(s) Required	<b>5</b> First Level Director(s) Required	<b>5</b> First Level Director(s) Required
<b>\$4,000</b>	<b>\$8,000</b>	<b>\$12,000</b>	<b>\$16,000</b>
Monthly commission check total required to qualify for Executive Performance Bonus  (You are promoted to the next Executive Level by achieving the required commission check totals for two consecutive months, of which 75% of that income must come from Director Overrides.)			
<b>8%</b>	<b>8%</b>	<b>8%</b>	<b>8%</b>
<b>7%</b>	<b>7%</b>	<b>7%</b>	<b>7%</b>
<b>7%</b>	<b>7%</b>	<b>7%</b>	<b>7%</b>
<b>9%</b>	<b>9%</b>	<b>9%</b>	<b>9%</b>
<b>9%</b>	<b>12%</b>	<b>12%</b>	<b>12%</b>
<b>PLUS 4% INFINITY BONUS</b>	<b>PLUS 7% INFINITY BONUS</b>	<b>9%</b>	<b>9%</b>
		<b>PLUS 9% INFINITY BONUS</b>	<b>10%</b>
			<b>PLUS 10% INFINITY BONUS</b>

QUICK START MANAGER and DIRECTOR OPTIONS		
	MANAGER	DIRECTOR
Required Volume	\$1,500	\$3,000
Volume Discount	20%	30%

- All Volume For Advancement is Cumulative Over Any Period of Time
- All Checks are Activated By A Minimum Personal Retail Volume of \$100.00